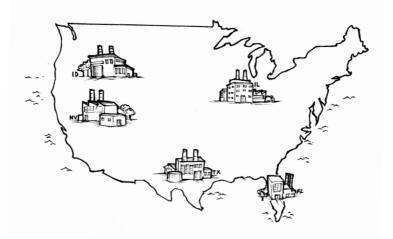


# **US MFG** Lifestyle Guide

The following document contains our values, priorities, and aspirations as an intentional organization. Policies that are yet to be implemented but still prioritized and valued will be indicated with a heart. 🛞

#### Contents

Vision pg. 5 Mission pg. 6 Purpose pg. 7 Core Values pg. 8 Work to Live Support Policy pg. 16 Ownership Outline pg. 28 Three 4ths 🕅 pg. 32



## **Our Vision**

3,000 Employee-Owned Manufacturing Plants Across the USA.



## **Our Mission**

To capture and transform the industrial wealth being lost by a generation of retiring small business owners into an equitable humanity-centered organization.

To integrate and systemize 3,000 manufacturing plants across the country.



Better People, Better People.

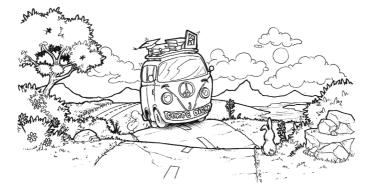
A career with US MFG is a lifestyle. We are focused on sustainability and improvement both professionally and personally.

It is our goal to better people we cultivate intentionality, responsibility, open mindedness, authenticity, and personal development in everyday life.



### **Core Values**

In pursuit of our mission, we choose to:



### Live Fully

Give our best to Live our best.

Work to Live, that's our mantra. It means we <u>give our best</u> every workday to allow us the flexibility and freedom to <u>live our best</u> every single day.

We lean heavy on the work hard play hard mentality and the belief that true wealth has more to do with relationships, experiences and memories, than possessions



## **Be Accountable**

We use industry standards and certifications to show transparency of our capabilities and commitment to produce quality.

### **Be Learners**

Books. Podcasts. Online Courses.

However you learn, learn.

We foster a positive and mutual work environment that not only encourages but also presses for personal and professional growth.

#rapidlearningcycles
#subjectmastery
#focusfocusnothocuspokus

### Be Intentional Relation ships > Cruise ships

Not that we have anything against cruises... We're just saying, "Don't put your people and life on cruise control."

We agree to put the interests of our customers and each other before our own and never be too busy for the greater good.

STRONGER TOGETHER BETTER TOGETER

### **Be Owners**

We take responsibility for our work, success and failure alike.

"A goal is not always meant to be reached; it often serves simply as something to aim at." —Bruce Lee

## **Be Authentic**

S#&@% Happens (Scrap Happens)

We resolve problems and challenges by communicating with and understanding each other.

## 1 Mistake

## 2 Lessons

(what not to do again and what to try next)

## Move and Shake

As a team we constantly develop, pursue and review <u>barely achievable goals</u> that are fiscally responsible, technologically advanced and socially impactful. (oh, and dance too)

"One should not pursue goals that are easily achieved. One must develop an instinct for what one can just barely achieve through one's greatest efforts." — Albert Einstein

## Work to Live Support Policy

Now we're getting to the good stuff! Our people are the lifeblood of US MFG and we like to think of this policy as the nutrition that keeps us healthy-mind, body and soul.

Here's how we are committed to support the W2L lifestyle for our team members...

## **Schedule Flexibility**

Flex your punch-in punch-out time by 2 hours total each week.

Now you can say yes to late night indoor soccer AND not be a zombie the whole next day. Just punch in and out a couple hours later than normal.

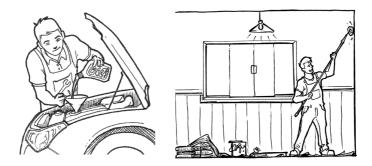
## Personal Development Sponsorship

In the Work to Live lifestyle, your personal and professional development go hand in hand. That's why we will cover your expenses (up to \$500/yr) to learn a new language, take dance lessons, study history or something else on that ever-growing list of interests.

## Holidays

#### (8) Paid Holidays

- New Year's Day
  - Good Friday
- Memorial Day
- Independence Day
  - Labor Day
  - Thanksgiving Day
    - Christmas Eve
    - Christmas Day



### **Equipment Sharing**

We have accumulated a ton of equipment over the course of different projects and make it available to you when it is not in use. This ranges from mechanics tools and use of the shop bays for car repair, to remodeling tools and landscaping equipment.



## Vacation

# Start your first full time year with 2 weeks paid vacation.



## Living Wage

We lead the industry with our commitment to providing team members with a living wage.

### Financial Transparency

Clear pay scales with overlapping bands allow you to verify your current and future wage options. Your participation in quarterly company status meetings will keep you up to date with our business fundamentals.



### Paid Maternity and Paternity Leave

Are you ready to welcome a new addition to your family? We support this beautiful phase of life with fully paid leave to help smooth the transition to your new work/life balance.



## No Donkey Policy

Our commitment to maintain a positive and mutual work environment fuels our responsibility to hire and fire based on attitude.

Don't be an ass.

## Life Support Policy

When life comes at you full bore and you need personal time for support, we offer leave for these situations involving loss of a family member, medical recovery, mental health priority, divorce or relational crisis.



### International Travel Bonus

What? That's right, we pay our people to travel the world!

"Our commitment is to empower movers and shakers who understand the world as a whole, what better way to learn people and the world we live in then by experiencing it firsthand."

This bonus is equal to 30% of your regular wages and is good for one trip per year up to 3 weeks long!

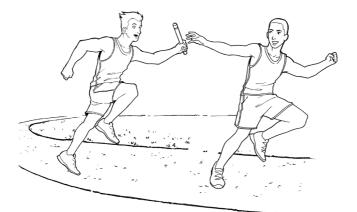
(hrly wage X int'l vac hrs up to 120 X .3 = ITB)

### HRA Benefit

We provide a health reimbursement account as a benefit to reimburse qualified health expenses like insurance premiums. %

## **Ownership Outline**

- Leadership Philosophy
- Employee Reinvestment Policy
  - Capital Investment Policy



## **Our Leadership**

US MFG maintains a distinguished and diverse board of directors and makes corporate decisions upon such counsel. 📎

Each employee, board member and owner have a voice, but the direction of the vote is held by the chairman and CEO. We believe in the exponential benefit of directional visionary consistency.

### Employee Reinvestment

Personal Financial Responsibility is essential to maintain the Work to Live Lifestyle.

We prize this quality in our people and realize that it is the financial health of our individuals that collectively makes the financial health of our organization so great.

Our full spectrum reinvestment commitment not only provides a living wage but is dedicated to uplifting and empowering individuals to greatness.

Education. Mentorship. Ownership. 🗞

## **Capital Investment**

US MFG works with outside investors who are aligned with our fundamental beliefs and looking for long-term growth value.

These investors play a significant role in our ability to scale and maintain a motivated and diverse board of directors. 🕅

### Three 4ths 🗞

#### The (3)4ths policy is our blueprint for learning, teaching and leading the legacy of US MFG and the W2L Lifestyle.

It is summarized by the following:

### The First Four: LEARN

AKA The Shop Level.

Within your first 4 stages we plan to build your mastery of shop related skills with:

- Intensive Courses
- Software and Skills Certifications
- Customer Relations Development

### The Second Four: TEACH

AKA The Professional Level.

Stages 5-8 take a focus on heading up projects and shop leadership. Responsibilities to include production, workflow and training the first fours.

Focused on:

- Operations Management
  - Technical Compliance
    - Technical Relevancy

### The Third Four: LEAD

This final level of the structure has team members taking on the reigns of business oversight, membership on the board, promotions and shop planting responsibilities.

Executive Level responsibilities include :

- Mentorships
- Think Weeks
- Business Courses
- Corporate Strategy

### Shop Planting Strategy 🗞

We will scale by merging local small shops (links) until their location reaches about 20-30 people (anchors). That Anchor shop will then launch a team comprised of at least one member from each of the 3 levels to seed a new regional location. All Content Referenced Herein is copyright of

US MFG Corporation 2022

All content herein is subject to legal descriptions found in the expanded edition title "Lifestyle Guide Legal" and the relative local laws and ordinances.

The same is copyright of US MFG Corporation

2022